

## Europacable 2018 General Assembly “Challenges & Opportunities 2020”

Wednesday, 30 May 2018  
Sofitel, 1 Place Jourdan, 1040 Brussels

### Opening

**9:00 Welcome**

Mr. Valerio Battista, President, Europacable

**Europacable: Review & Outlook**

Mr. Pascal Portevin, Chairman, Europacable Executive Board

### Opening Debate: CPR

**9:20 CPR the first year: What works and what doesn't?**

Mr. Lars Josefsson, Chairman, Europacable WG CPR

**Q&A and Discussion**

### Challenges & Opportunities – Part 1

**10:00 Digital and connected lighting**

Mr. Josep Martinez, Iberia Market Leader, Philips Lighting

**Europe's future power system needs**

Mr. Robert Schröder, Manager System Development, ENTSO-E

**The future of individual mobility**

Mr. Frank Breust, Director Government and External Affairs, BMW Group  
Representative Office Brussels

**11:00 Coffee Break**

### Team Updates – Part 1

**11:45 Energy Team**

Mr. Raul Gil, Chairman

**Industry Team**

Mr. Christopher Guerin, Chairman

**Communication Team**

Mr. Kristoffer Gleberg, Chairman

### Europacable General Assembly

**12:30 Europacable General Assembly**

Mr. Thomas Neesen, Secretary-General, Europacable

**12:45 Lunch Break**

### Challenges & Opportunities – Part 2

**13:40 A competitive Europe in a global world**

Mr. Richard Luff, Partner, Van Bael & Bellis Law Firm

**Energy transition in Europe – an opportunity for the industry**

Mr. Bernard Respaut, Chief Executive, European Copper Institute

**Navigating the energy transition to a sustainable energy system**

Mr. Jan-Willem Bode, Director, Navigant

### Team Updates – Part 2

**14:40 HSE Team**

Mr. Antonio Traversi, Chairman

**Digital Team**

Mr. Philippe Vanhille, Chairman

**Accessories Committee**

Mr. Gérard Lencot, Chairman

### European Market Outlook

**15:20 Opportunities and risks from consolidation in the cables sector**

Mr. Max Yates, Equity Research Analyst, Credit Suisse

**Market developments in the global Wire & Cable industry**

Mr. Philip Radbourne, Director of Wire & Cable, Integer

**16:00 Closing**

## COMPETITION LAW CHECKLIST FOR EUROPACABLE MEETINGS

<b>DON'T</b>	<b>DO</b>
<p><b>Do not discuss or exchange commercially sensitive information with other companies, including for example information on:</b></p>	<p><b>Ensure strict performance in areas of:</b></p>
<p><b>Prices, including:</b></p> <ul style="list-style-type: none"> <li>• Individual company/ industry prices, raw materials or other purchasing prices, price changes, price trends, price differentials, discounts, trade margins or any other element of pricing, allowances, credit terms, etc.</li> <li>• Terms and conditions of purchase or sale</li> </ul>	<p><b>Oversight/ supervision:</b></p> <ul style="list-style-type: none"> <li>• Have a Europacable representative at each meeting</li> <li>• Consult with appropriate counsel on all questions which might be related to competition law</li> <li>• Limit meeting discussions to agenda topics</li> <li>• Provide each attendee with a copy of this checklist, and have a copy available for reference at all meetings</li> </ul>
<p><b>Production, including:</b></p> <ul style="list-style-type: none"> <li>• Individual company data on costs, production, capacity, inventories, sales, etc.</li> <li>• Investment levels, production planning or output levels</li> <li>• Changes in individual company/ industry production capacity or inventories, etc.</li> </ul>	<p><b>Recordkeeping:</b></p> <ul style="list-style-type: none"> <li>• Have an agenda and minutes which accurately reflect the matters discussed</li> <li>• Ensure the review of agendas, minutes and other important documents by appropriate staff or counsel, in advance of distribution</li> <li>• Fully describe the purposes, structures and authorities of the group</li> </ul>
<p><b>Transportation rates:</b></p> <ul style="list-style-type: none"> <li>• Rates or rate policies for individual shipments, including basing point systems, zone prices, freight, etc.</li> </ul>	<p><b>Vigilance:</b></p> <ul style="list-style-type: none"> <li>• Object to any discussion or meeting activities which appear to violate this checklist; ask for such activities to be stopped so that the appropriate legal check can be made by legal counsel and disassociate yourself from any such discussion or activities. For the attendees of a meeting at which discussions appear to violate this checklist, have your objection recorded in the minutes of the meeting; leave the meeting should such discussions continue and have this recorded in the minutes of the meeting.</li> </ul>
<p><b>Market procedures, including:</b></p> <ul style="list-style-type: none"> <li>• Plans of individual companies concerning the design, production, distribution or marketing of particular products, including proposed territories or customers</li> <li>• Company bids for contracts for particular products, company procedures for responding to bid invitations</li> <li>• Matters relating to actual or potential individual suppliers or customers</li> <li>• Matters that might have the object or effect of influencing market conduct</li> <li>• Blacklist or boycott customers or suppliers</li> </ul>	<p><b>Fringe meetings:</b></p> <ul style="list-style-type: none"> <li>• Be particularly cautious about competitive information being exchanged in informal gatherings and fringe meetings before/after trade association meeting.</li> <li>• If such competitive information is discussed, make known your objection and leave the conversation.</li> </ul>